



# **Product presentation**

February 2013

# Agenda



- 1. What is erovie?
- 2. Who's behind erovie?
- 3. erovie in the world
- 4. erovie vs C-date
- 5. The positioning
- 6. How erovie works: the 6 steps



Founded in **November 2012** by **Heinz Laumann**, one of the "creators" of casual dating, erovie is a **casual matchmaking** product addressed to open minded adults looking to satisfy their mutual desire for **sexual adventure** with new people.

It's a place for exploration and discovery with few limits and where diversity is respected and enjoyed. Whatever you're into, you can find like minded play mates at erovie.

## Who's behind erovie?



# Founder Heinz Laumann

- Founder of erovie (2012)
- Founder of C-date (2008)
- 4 years as Director of International Business at FriendScout24
- Extensive knowledge of the international dating market





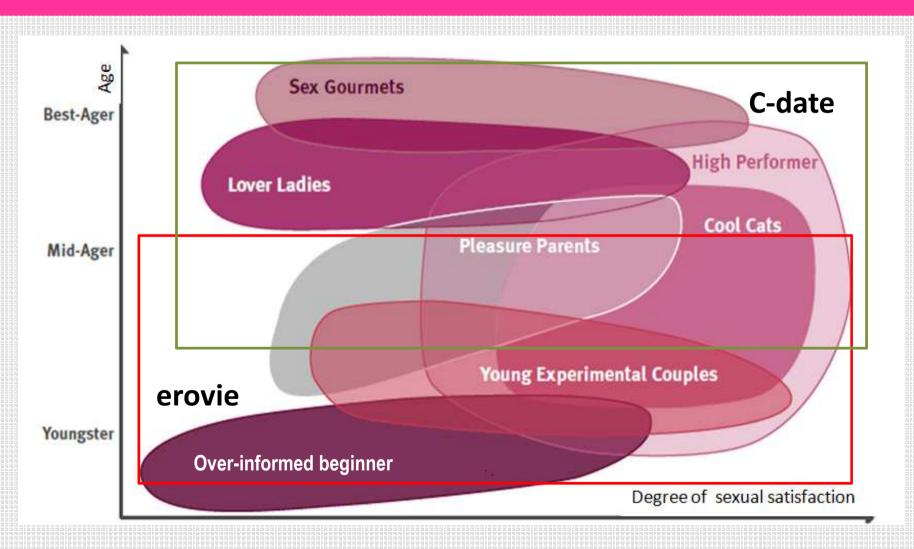
## erovie in the world



Founded in November 2012, Erovie is already a success in 15 countries and available in 12 languages









The trend study "Sexstyles 2012", from the Zukunftinstitut, identifies 7 sex styles:

- Over-informed beginner: teenager aged 14-20, pretty much informed about sex and looking forward to putting into practice all the theory learned, especially on the Internet.
- Young Experimental Couples: sexually curious and active couples aged 20-30, who
  would like to experiment with new erotic adventures
- Cool Cats: educated, emancipated, self-confident women aged 21-35, with a hedonistic attitude towards life. They use sex toys, take the initiative with men and find pleasure whenever they like.
- **Pleasure Parents:** Parents aged 30-45 with an experimental mindset. They are open to sex-toys, role games, to fetish and so on.



- High Performer: Singles and couples aged 30-50, with a very active life. They are sporty, care a lot about their looks and shape and keep themselves young. They always look for more and better sex.
- Lover Ladies: well-off women aged 40+ who, in the second part of their life, want to enjoy new erotic freedom. They seek style and quality in their sex adventures. They are very conscious and proud of their own beauty and power to attract men of all ages.
- **Sex Gourmets:** Men and women aged 50+ with a lot of sexual experience. Among all groups, the are the real Sex connaisseurs and amateurs. They are not looking for fast sex but for the quality of a more intimate relationship.



**erovie and C-date** have **a lot in common**: same business model, same team behind them, very similar product. So what's the **difference** between the two products?

#### erovie

- ➤ Target group: men and women aged 18 55
  - ✓ Overinformed beginners (18+)
  - ✓ Young Experimental Couples
  - ✓ Cool Cats
  - ✓ Pleasure Parents
  - ✓ High Performer



The matching algorithm is very much focused on erotic fantasies

#### **C-date**

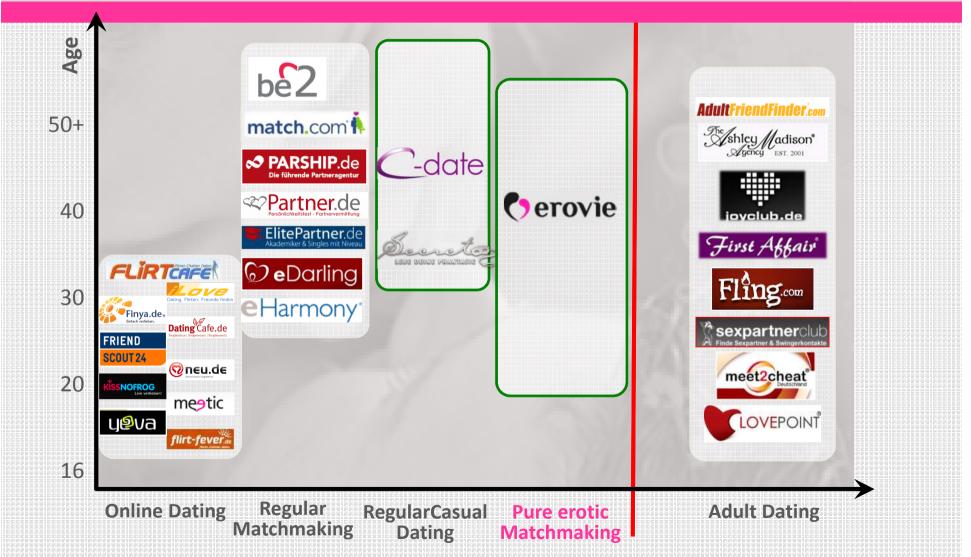
- ➤ Target group: men and women aged 30+
  - ✓ Cool Cats
  - ✓ Pleasure Parents
  - √ High Performer
  - ✓ Lover Ladies
  - ✓ Sex Gourmets



Besides erotic fantasies, the matching algorithm takes into consideration softer factors, like location, age, etc

## The positioning





## How erovie works: the 6 steps



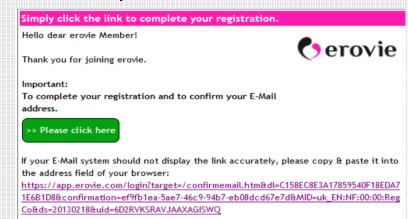
#### 1. Register for free



## 3. Get your Instant match



## 2. Confirm your email address



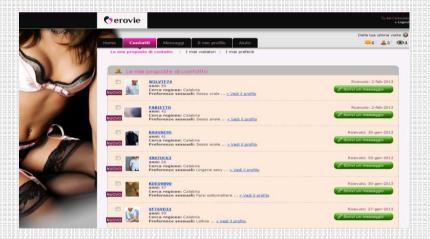
### 4. Buy a Premium Membership



## How erovie works: the 6 steps



5. Go through your contact list and select the partners you like



6. Send unlimited messages through the internal messaging system





Enjoy your sexual adventures with like minded people and in total privacy!



# Thanks for your attention!



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## erovie

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